You’re Invited to exhibit at

Operator Field Day 2020

- Approximately 300 water professionals in attendance
- Raffle incentive drives traffic to your booth
- Sponsorship opportunities available for added exposure
- Enjoy a fun day at Mt Sunapee Resort with BBQ and Chairlift rides
- Come the day prior for golf and a networking dinner

Golf Tournament

Come join us one day prior for a fun day of golf. Golfers receive a welcome gift, 18 holes of golf, cart and prizes

Networking Dinner

What better way to end your day of golfing, setting up your booth, or traveling long distances than by sharing a good meal and conversation with your industry peers.

Event Details

Date: September 15, 2020
Location: Mount Sunapee Resort
Newbury, NH

To Register: Mail in registration sheet (within Exhibitor Packet) or go online to www.Granitestatewater.org
Dear Exhibitor,

The 2020 Operator Field Day and Exhibit Show is scheduled for **Tuesday, September 15, 2020**. The event continues to grow as the number of attendees increases and we are continuing to add interactive components to the day. This creates an atmosphere where exhibitors and clients can build relationships in a fun, no pressure environment. There are no special add-on fees. Our registration fee includes everything that you need. Spaces are sold on a first come, first served basis. **Register your space today!**

**The member registration fee is $475 and the non-member fee is $575 when you sign up before August 17, 2020.**

Your registration fee includes:

**Indoor Booths:**
- Space is approximately 6’ x 6’ including a table and tablecloth.
- Booth registration includes registration for 2 company representatives and all meals and refreshments
- Free Wi-Fi
- Access to electricity

**Outdoor Booths:**
- Outdoor Booth space is located in the Mount Sunapee parking lot. Be creative! Outdoor exhibit space is approximately 15’ x 10’ with more space available upon request. Outdoor exhibitors are responsible for their own tables, chairs, tents, tablecloths, hoses and/or electrical cords. If additional outdoor space is needed please notify GSRWA and we will do our best to accommodate.
- Booth registration includes registration for 2 company representatives and all meals and refreshments
- Free Wi-Fi
- Access to electricity and access to water

**Bring a raffle prize!** We will continue the tradition of providing our attendees with a punch card to drive traffic to your booth. You can personally draw a punch card and announce your winner during the afternoon refreshment break. **This is a fantastic opportunity to connect with attendees.** Our attendees love this and exhibitors get an opportunity to spend time with new and current clients.

Haven’t joined GSRWA yet? **Join today and save** on your registration and start receiving all the benefits of being an Associate Member immediately!

**Monday, September 14, 2020**
12:00pm Annual Scholarship Fund Golf Tournament,
1:00 – 4:00pm Booth setup on Monday by prior arrangement.
6:00pm Networking and Dinner

**Tuesday, September 15, 2020**
7:30am Exhibit Hall Opens
2:30pm Exhibitors announce their raffle prizes
3:00pm Exhibit Hall Closes

If you have any questions, call Heidi Lauricella at (603) 756-3670. We look forward to seeing you in September!
**Sponsorship Opportunities**

*Our members greatly appreciate your generous sponsorship!* Sponsors are recognized on our tradeshow website, in our newsletter, conference printed materials in addition to the areas listed below.

<table>
<thead>
<tr>
<th>Event</th>
<th>Sponsorship Options</th>
<th>Acknowledgement</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operator Field Day &amp; Trade Show</td>
<td>Chairlift Ride Large sandwich board with your company’s name</td>
<td></td>
<td>$550</td>
</tr>
<tr>
<td></td>
<td>Chair Massage Large sandwich board with your company’s name</td>
<td></td>
<td>$450</td>
</tr>
<tr>
<td></td>
<td>Lunch 30 table-top signs, large sandwich board at tent entrance and near water contest judging table</td>
<td></td>
<td>$400</td>
</tr>
<tr>
<td></td>
<td>Grand Prize Drawing Signs attached to prize and logo on attendee game sheets, option to preside at winner drawing</td>
<td></td>
<td>$275</td>
</tr>
<tr>
<td></td>
<td>Breakfast Buffet table-top signs</td>
<td></td>
<td>$150</td>
</tr>
<tr>
<td></td>
<td>Classroom Signs posted at classroom doors and front table</td>
<td></td>
<td>$100</td>
</tr>
<tr>
<td>Golf Tournament</td>
<td>Pin Flag Company logo on flag, option to take home to display</td>
<td></td>
<td>$125</td>
</tr>
<tr>
<td></td>
<td>Tee Box Signage at hole’s designated first swing location</td>
<td></td>
<td>$100</td>
</tr>
</tbody>
</table>

**Note:** Please refer to the Exhibit Space Agreement Terms and Conditions included in this packet.

*Please make checks payable to: Granite State Rural Water Association*

Return to: GSRWA, P.O. Box 596, Walpole, NH 03608  
Phone: 603.756.3670 ♦ Fax: 603.756.3675  
E-mail: info@granitestatewater.org ♦ website: www.granitestatewater.org
GSRWA Annual Golf Tournament  
Co-hosted with New England Backflow, Inc.

September 14, 2020  
Shotgun start at 12:30

Country Club of New Hampshire  
182 Kearsage Valley Road, North Sutton NH 03260

Cost $140/player (includes dinner)

Come join us for a fun day of golf to benefit the GSRWA Scholarship Fund. Golfers will receive a welcome gift, 18 holes of golf, cart, prizes and dinner at the club. Participants are encouraged to create a team of four for this scramble event. If you do not have a predetermined team, GSRWA is happy to connect you with other players.

TOURNAMENT REGISTRATION DEADLINE AUGUST 28, 2020  
Tournament will be held rain or shine.  
Cancelations must be received in writing. No refunds after September 3, 2020

Networking Dinner

Country Club of New Hampshire  
182 Kearsage Valley Road, North Sutton NH 03260

September 14, 2020 at 6:00pm

Cost $55

Arriving early for the trade show? End your day of setting up your booth, or traveling long distances by sharing a good meal and conversation with your industry peers. Please join us for this pre-trade show event. Proceeds will be donated to the GSRWA Scholarship Fund. Scholarships are given to applicants perusing a career in the water or wastewater profession.

Sign-Up For Golf and Networking Dinner

Company Name_________________________________    Contact Person __________________________________

Email _________________________________________     Phone # _______________________________________

Golfers (Dinner included)                                      Networking Dinner Only $55/person

#1________________________________________________  #1________________________________________________

#2________________________________________________  #2________________________________________________

#3________________________________________________  #3________________________________________________

#4________________________________________________  #4________________________________________________

Pay by credit card and register online at www.granitestatewater.org  
Make checks payable to: GSRWA  
Mail to: PO Box 596, Walpole, NH 03608  
For Information: Tel 603.756.3670 Fax 603.756.3675  
Email Heidi Lauricella at Heidi@granitestatewater.org
Operator Field Day and Exhibit Show
2020
1. Contract
The following terms and conditions are incorporated by reference into the “Exhibitor Contract” and become binding upon acceptance of that contract between the applicant and its employees, and Granite State Rural Water Association.

2. Exhibits Booth Assignment
The exhibit areas can accommodate a total of 50 indoor booths and 12 outdoor booths. All indoor booths are first paid – first served. The floor plan will be designed based on the order in which registration and payment of the booths are received. If you prefer a certain booth space please indicate that location on the enclosed booth map. Please sign up early so that we may accommodate your request. Booth location will not be finalized until payment is received in full.

3. Exhibit Booth Specifications
Indoor Exhibit booth space is approximately 6’ x 6’ including a table and tablecloth. Outdoor exhibit space is approximately 15’ x 10’. Outdoor exhibitors are responsible for their own tables, chairs, tents, tablecloths, hoses and/or electrical cords. If additional outdoor space is needed please notify GSRWA and we will do our best to accommodate.

4. Installation and removal of Exhibit Booth
Exhibitor move-in: Tuesday, September 15, 2020 7:00am – 7:30am (booths may be set up on Monday September 14, 2020, 1:00pm-4:00pm with prior arrangement with GSRWA.) Exhibitor move-out: Not before 3:00pm on September 15, 2020.

5. Use of Booth Space
Exhibitors shall reflect their company’s highest standards of professionalism while maintaining and staffing their booths. No exhibitor shall assign, sublet or share booth space.

6. Unoccupied Booth Space
GSRWA reserves the right, should any rented space remain unoccupied after the first hour of the show’s opening, to rent or occupy said space.

7. Payments and Refunds
All exhibitor booths must be paid for in advance of the show; no booth will be assigned unless payment has been received. Refunds for booth space will be made only if cancellation is received in writing by August 28, 2020; Cancellations will be subject to a $100 per booth cancellation fee.

8. Damage to Property
a) Nothing shall be nailed, stapled, taped or otherwise affixed to walls, floors or any part of the building without permission.

b) No gasoline, kerosene, acetylene or other flammable or explosive substances will be permitted in the buildings.

c) All pertinent fire codes, laws, ordinances and regulations pertaining to health, fire prevention and public safety shall be strictly obeyed.

d) Exhibitors agree not to sell, serve or give away any wine, beer, ale, liquor or other intoxicants. A violation of this agreement will entitle Mount Sunapee Resort to close the exhibitor’s display for the duration of the show.

9. Insurance and Liability
Mount Sunapee Resort and Granite State Rural Water Association will not be responsible for the safety of exhibits, exhibitors or their employees against robbery, or damage by fire, accident or any other cause or injury of any character to any person or article. In all cases, exhibitors wishing to insure their goods must do so at their own expense. Should any loss or theft occur, the cooperation of the exhibitor is requested in reporting it immediately to the Mount Sunapee Resort and Granite State Rural Water Association. The exhibitor agrees to assume responsibility for damages to persons or property arising out of the use of the exhibit center space by the exhibitor due to its fault or fault attributable to it and shall hold harmless the Mount Sunapee Resort and Granite State Rural Water Association for any claim so arising.

10. Exhibition Sales Policy
In order to comply with IRS Ruling 75716 regarding trade shows, it is necessary to request that you abide by the following clause: “The purpose of the Operator Field Day & Exhibit Show is to provide an educational and informational experience for our delegates. In order to comply with IRS Ruling 75716, sales may not be made nor orders executed by exhibitors at any of the conference facilities. This does NOT prohibit selling in the sense of discussing your product or services with delegates; it merely states that the sale cannot be consummated or an order made firm at the conference.”

Please return to:
GSRWA, P.O. Box 596, Walpole, NH 03608
Phone: 603.756.3670 ♦ Fax: 603.756.3675
E-mail: info@granitestatewater.org ♦ website: www.granitestatewater.org
GSRWA Annual Golf Tournament
Co-hosted with New England Backflow, Inc.

September 14, 2020
Shotgun start at 12:30

Country Club of New Hampshire
182 Kearsage Valley Road, North Sutton NH 03260

Cost $140/player (includes dinner)

Come join us for a fun day of golf to benefit the GSRWA Scholarship Fund. Golfers will receive a welcome gift, 18 holes of golf, cart, prizes and dinner at the club. Participants are encouraged to create a team of four for this scramble event. If you do not have a predetermined team, GSRWA is happy to connect you with other players.

TOURNAMENT REGISTRATION DEADLINE AUGUST 28, 2020
Tournament will be held rain or shine.
Cancelations must be received in writing. No refunds after September 3, 2020

Networking Dinner

Country Club of New Hampshire
182 Kearsage Valley Road, North Sutton NH 03260

September 14, 2020 at 6:00pm

Cost $55

Arriving early for the trade show? End your day of setting up your booth, or traveling long distances by sharing a good meal and conversation with your industry peers. Please join us for this pre-trade show event. Proceeds will be donated to the GSRWA Scholarship Fund. Scholarships are given to applicants perusing a career in the water or wastewater profession.

Sign-Up For Golf and Networking Dinner

Company Name_________________________________    Contact Person __________________________________
Email _________________________________________     Phone # _______________________________________

Golfers (Dinner included)
#1_____________________________________________
#2_____________________________________________
#3_____________________________________________
#4_____________________________________________

Networking Dinner Only $55/person
#1_____________________________________________
#2_____________________________________________
#3_____________________________________________
#4_____________________________________________

Pay by credit card and register online at www.granitestatewater.org
Make checks payable to: GSRWA
Mail to: PO Box 596, Walpole, NH 03608
For Information: Tel 603.756.3670 Fax 603.756.3675
Email Heidi Lauricella at Heidi@granitestatewater.org